



# LTW

## *FULL-SERVICE PROVIDER*

As a full-service provider of intralogistics solutions, we deliver turnkey systems perfectly tailored to meet the unique needs of our customers. As experts in the field, we are your go-to partner for all aspects of organizing, controlling, implementing, and optimizing the internal flow of goods and materials. With LTW, you can count on a reliable partner. As part of the Doppelmayr Group,

we benefit from access to state-of-the-art production facilities and draw on over 40 years of expertise in a wide range of international solutions. Through more than 1,000 successfully implemented projects across 35+ countries, we have consistently demonstrated high-performance reliability. Together, we work with you to develop the ideal solution for your specific requirements.

# *LTW*FULL-SERVICE PROVIDER **INDUSTRY EXPERTISE**

## **Your perfect contact**

For over 40 years, we have successfully implemented projects across more than 36 countries and are represented in nearly every industry. From food and the sensitive pharmaceutical sector to transport logistics, our solutions are found in a wide range of sectors. As a full-service provider of intralogistics, we have the capability to meet almost any requirement. What does this require? First, a deep understanding of the customer-specific processes, technologies, and market demands unique to each industry. Second, a production setup that offers significant design flexibility for specialized constructions. With decades of expertise and the support of the Doppelmayr Group, we meet both criteria with confidence, delivering innovative solutions tailored to our customers' needs.



# FACTS

- Over 1,000 projects
- Over 36 countries
- Over 25 apple projects
- Over 40 tire projects
- Over 100 deep-freeze projects
- Over 600 retrofit projects
- 3 warehouses for boats (Marinas)
- 2 warehouses for container (ASRS)
- 4 wooden racks

# *LTW*FULL-SERVICE PROVIDER **REQUIREMENTS**

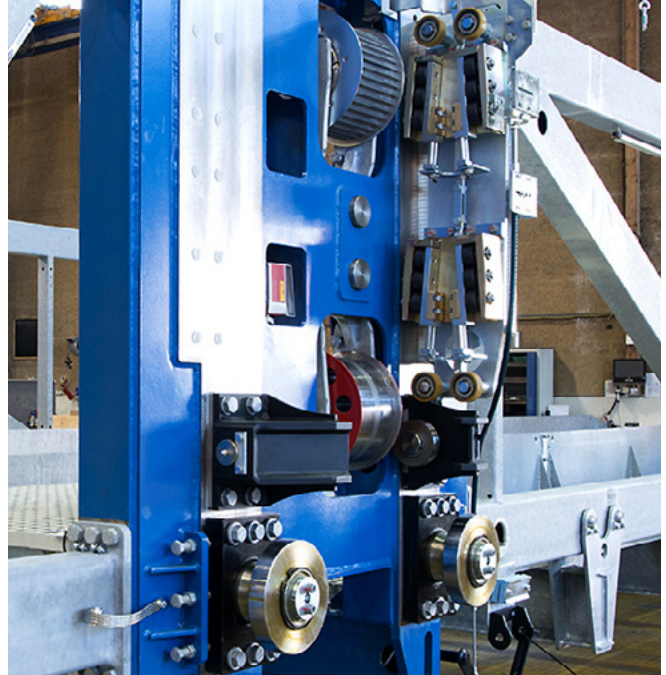
## **We provide expert advice**

Over the years, we have successfully addressed a wide range of requirements, from custom solutions and (deep) cooling systems to heavy-duty giants and multimodal systems. No matter what your warehouse demands may be, every project begins the same way—with a commitment to understanding your needs and collaborating with you to develop the perfect solution. Renowned for our ingenuity and expertise in custom solutions, we've achieved remarkable milestones, including projects with wooden racks and high-bay warehouses designed for containers and boats. It's no surprise that we live by the motto: There's no such thing as impossible. Together, we'll find the best solution to meet your unique requirements.

## LTW *FULL-SERVICE PROVIDER* **PRECISION**

### **Creation of a unit**

A highly complex intralogistics system functions like precise clockwork: the smooth flow of goods is guaranteed only when all components are perfectly synchronized and work together seamlessly. Just as cogwheels in a clock must mesh flawlessly, every element of the system must align with precision. This is precisely our expertise. Our mission is to deliver holistic, end-to-end solutions – complete systems from a single source. The result is a turnkey system where every component is perfectly coordinated for optimal performance.



« **Thanks to LTW's comprehensive solution, our processes now run more smoothly than ever. The new intralogistics system has not only addressed our space requirements but also significantly boosted our efficiency. LTW truly understood our needs and delivered a future-proof solution, paving the way for continued growth.**

Christoph Winder, Management Board, Haberkorn



## LTW *FULL-SERVICE PROVIDER* **CONSULTING**

### **We have the plan**

As specialists in intralogistics solutions, we bring a comprehensive perspective to your challenges. Share your concerns, challenges, and requirements with us, and we'll craft the right solution while presenting you with a wide range of options. We don't settle for the first idea that comes to mind. With us, you can trust that we think outside the box, ensuring all your needs and aspirations are considered. Our connection to Doppelmayr, the ropeway giant, grants us exceptional flexibility in project design and implementation, enabling us to bring even unconventional ideas to life. From the very beginning, we stand by your side, providing expert guidance. Together, we'll discover the optimal solution tailored to your needs.



## *LTW* FULL-SERVICE PROVIDER

# SCOPE OF SERVICES

### **Focus on the smooth flow of materials**

We focus on optimizing the flow of goods and work closely with you to design the ideal material flow. With our extensive experience in the intralogistics sector, we seamlessly connect all necessary systems and interfaces for maximum efficiency. Whether your project involves stacker cranes, conveyor system elements like vertical conveyors, transfer cars, or Carry, we offer not only high-quality products but also our in-house developed intralogistics software. Our LTW LIOS software family ensures you receive a turnkey system that is efficient, user-friendly, and tailored to your specific needs. Our commitment is clear: with LTW, you gain a partner who supports you in designing and optimizing your flow of goods—from goods receipt to storage, picking, and dispatch. Together, we develop custom intralogistics

solutions that address your precise requirements. Systems such as order picking warehouses, automated small parts warehouses, shuttle warehouses, or connections to production lines are easily implemented and seamlessly combined. Our expertise extends beyond our own product portfolio. Thanks to our global partner network, we can integrate components from other providers, ensuring maximum flexibility. Additionally, our support doesn't end with turnkey delivery.

Our Customer Care Center offers comprehensive post-installation assistance, including a 24/7 hotline, training, spare parts supply, and detailed retrofit services. With LTW, you are in the best hands—from initial concept to ongoing support.

## *LTW*FULL-SERVICE PROVIDER

# SOLUTION FINDER

### **We solve your problems**

Our mission is to deliver solutions for complex processes with one clear goal: achieving a smooth material flow that significantly enhances your internal operations. We excel at identifying the intricate interplay of individual processes and harmonizing them to maximize efficiency. By perfectly coordinating our components, we provide comprehensive, customized, and highly efficient solutions tailored to your needs.

Our customers benefit in two keyways: while we focus entirely on planning, programming, assembly, and commissioning, our collaboration with Doppelmayr grants us unparalleled flexibility in product implementation. Whether you require a high-bay warehouse for pallets, containers, or even boats, custom solutions are not just a challenge for us—they are one of our core strengths.



## *LTW*FULL-SERVICE PROVIDER

# AFTER SALES

### **We support you around the clock**

Our reliable systems and commitment to quality provide not only the security you need but also peace of mind for your customers. With an intralogistics solution from LTW, you receive a true „all-round carefree package.“ Our mission goes beyond delivering a finished system. We ensure your team is fully equipped to operate it by providing on-site training and support during the ramp-up phase. We offer tailored training packages designed to empower your employees to handle issues

independently whenever possible. For added support, our digital service platform, LTWcare, assists in troubleshooting. If further assistance is needed, our skilled field service technicians are ready to help.

Our service offerings extend beyond immediate support. We provide spare parts and offer system modernization through our retrofit team, which can restore your aging intralogistics system to near-new performance levels.

**LTW.AT**

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