

LTW *RETROFIT*

MINIMUM INTERVENTION, MAXIMUM EFFECT

A chain is only as strong as its weakest link – and intralogistics systems are no exception to this rule. Which makes it even more important that components, protective devices, and software systems always reflect the latest state of the art. Every part of a system, whether hardware or software, has its own life cycle. Unlike steel components, electronic components in particular have significantly shorter lifetimes. The consequence of this is a significantly higher risk of warehouse failures and expensive production downtime.

More faults occur, maintenance costs increase, longer periods of unplanned downtime become a reality, energy consumption is no longer in line with today's expectations, and protective measures are lacking or cease to meet current requirements. And this is where we come into play. As the intralogistics system is a central interface between production and dispatch in many companies, the availability of the system is a top priority. We get your system back in great shape.



LTWRETROFIT EXPERIENCE

A partner you can depend on

The experience we have gained in more than 550 successful retrofit projects makes us your perfect point of contact. We're with you from start to finish and provide a full range of services, from consulting and engineering to conversions, recommissioning, and after-sales support. And the best part is that in many cases, our customized system modernization restores availability to the level of a new installation.

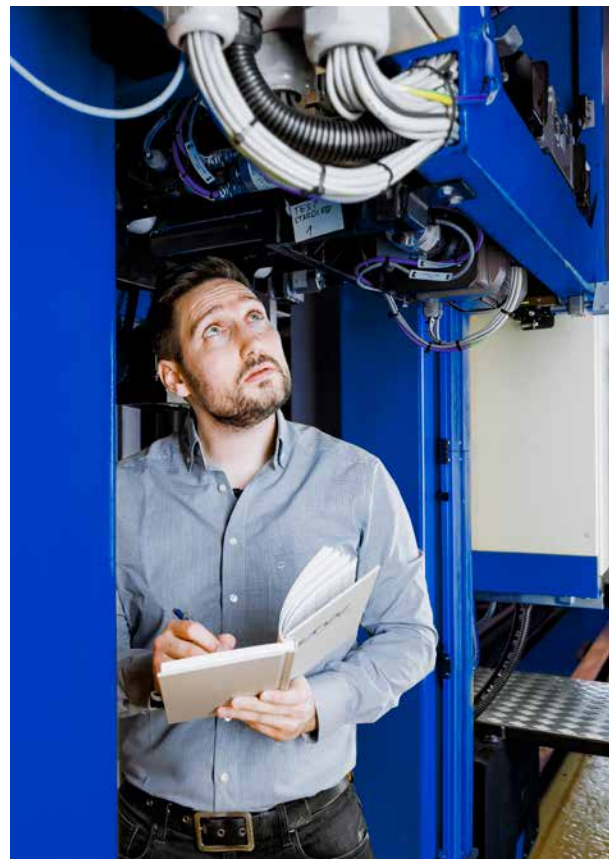
« **The replacement of our conveyor system was planned to perfection. We were able to work out a solid plan for the conversion with the LTW team even before the contract was awarded. The plan to rewire the entire conveyor system before replacing it was a great success. This meant we were actually able to use the system a lot earlier than originally calculated.**

Andreas Neubacher, Project Manager Engineering at Salinen AG

LTWRETROFIT CUSTOMER- ORIENTED

Our tailored services

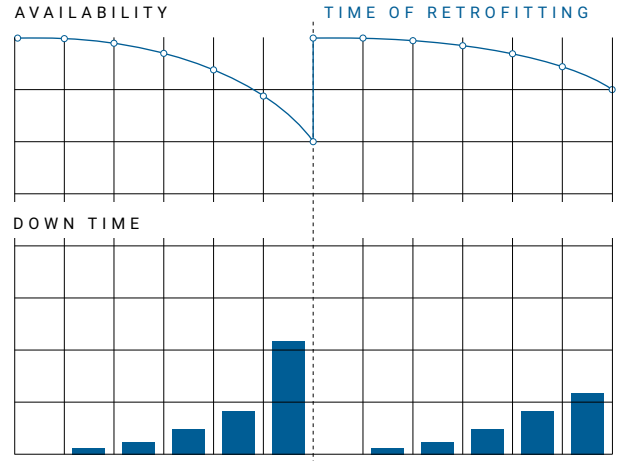
Our customers' needs are our top priority here as well. We take the time to create custom solutions and designs together with you. Our retrofitting team gets to the root of the weaknesses in the system. And our experienced employees not only consider the technical details but also keep a constant eye on the cost-benefit gains. We only start the modernization stage once we have carried out an in-depth analysis of the system. The best part is that the implementation either runs while operation is ongoing, or in stages, where possible to minimize downtimes and allow planning for investments. So in most cases, you only have to do without your overall system for a short time.



LTWRETROFIT PERFORMANCE

Every advantage at a glance

Our goal is to restore the availability of your intralogistics system to the level of a new system, regardless of whether it's from a third party or LTW. In either case, our goal is perfectly clear: we want to enhance the availability of your system. Other advantages you'll enjoy after a system modernization include reduced maintenance costs, guaranteed spare parts availability and supportability of the system, new technological features, and reduced energy consumption, which has a positive effect on the carbon footprint.



« **LTW became a reliable partner of ours when we built our second deep-freeze warehouse. So when it came time to modernizing the system in our old warehouse, we opted to work with LTW again. The implementation ran flawlessly despite the extremely low temperatures. They got the system originally provided by another supplier back to the level of a new system. It's just as modern as our new system in terms of operation and handling – which is just as it should be.**

Ernst Stengel, Managing Director at Wolf ButterBack KG

LTWRETROFIT SOFTWARE REPLACEMENTS

Open heart surgery

Upgrading the old logistics IT to the current state-of-the-art initially feels like open heart surgery. But we would like to reassure you here too: our years of experience are the ideal basis for implementing new software. You benefit from a partner with top-notch expertise, and modern software that significantly boosts functionality.

Thanks to our newly developed system simulation, there is the option to first test the changeover on a specially created digital twin. The new system only goes live once all tests have been successfully completed, so you avoid any unpleasant surprises.

LTW.AT

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